



Patrick E Gillen

Phone: 516.765.3858

Email: pat@patgillen.com

Goal: To bring my years of broadcasting, advertising and music industry experience in programming, promotion, marketing, info services and sales to an exciting project seeking a creative, yet results driven leader and team player!

Employment History:

March 2002 – Currently

[PEGasus eMedia](#). Self employed doing various writing, news, affiliate, internet, promotional, sales and web based consulting projects.

July 2004 – October 2006

[SupeRadio Network/Access1 Communications](#). Marketing and Affiliate Sales.

October 2003 – June 2004

[ZeoRadio Networks](#). Affiliate Relations NY Office.

May 1991 – February 2002

[Clear Channel Communications](#) (previously, SFX Entertainment and The Network Magazine Group). During my 11 years with the company, I held the following positions:

[Music Information Systems \(MIS\) Director Of East Coast Operations](#) for the division of the company that included [Mediabase](#), MIS Toolbox, [Musicbiz.com](#), and the [R&R Online presence](#). Previously **VP East Coast Operations** for what was Clear Channel Multimedia (previously SFX Multimedia), which included the radio trade magazines Network40, Album Network, Urban Network and others. Duties included starting up and running the New York office, sales, demonstration and software training of clients, in addition to editorial contribution to the online information systems and magazines. My client list included most of the Presidents, Senior VP's, VP's and National Promotion and A&R staffs at all the major and independent record labels. Billing and usage increased in each year I was responsible for sales.

[The Network 40 Magazine](#). **Managing Editor** and prior to that, **Senior Broadcast Editor**. Responsible for a weekly column along with daily musical and promotional interaction with hundreds of radio managers and programmers. As Managing Editor, I oversaw a staff of 30 writers, artists and office staff and was responsible for scheduling and reviews in addition to my editorial duties. Advertising revenue and circulation increased each year during my tenure.

August 1989 - May 1991

Joyner Broadcasting. Named **Group Program Director** overseeing WTFX Madison, KHFI Austin, WTRG Raleigh, WROV Roanoke, and WZFX Fayetteville. Initially, on site PD and afternoon on-air personality for WTFX.

January 1988 – May 1989

WGFM Albany, NY. PD/MD and afternoon on-air personality.

Oct. 1982 - Oct. 1987

WJLK Monmouth/Ocean, NJ. PD and afternoon on-air personality.

Sept. 1981 - Oct. 1982

WPST Trenton, NJ. Morning on-air personality.

Additional Employment:

July 1993 - November 1994

KKLQ (Q106) San Diego, CA. Weekend on-air personality.

June 1991 - July 1993

XHTZ (Z90) San Diego, CA. Weekend on-air personality.

Awards:

1990 Billboard PD/Operations Manager of the Year.